

Universal IT Services & Supplies LLC

Company Presentation
January 2022

1



Table of Contents

Section	Particulars	Page No.
1	Company profile	3
2	Business verticals	4
3	Major milestones and key clients	5
4	Strategic partners	6



Table of Contents

Section	Particulars	Page No.
5	IT Services	8
5.1	Turnkey IT Solutions	9
5.2	Applications	11
5.3	Policies and Procedures	14
5.4	IT Outsourcing	15
5.6	Why Companies Outsource?	16
5.7	Categories of Outsourced IT Activities	17
5.8	IT Training	18

Company Profile





Established in 2012 and based in the United Arab Emirates



Managed by seasoned industry professionals with an extensive experience in education establishment

Provider of superior quality tailor-made solutions

About Us



Operates an asset light business model – direct shipment to distributors and end-customers



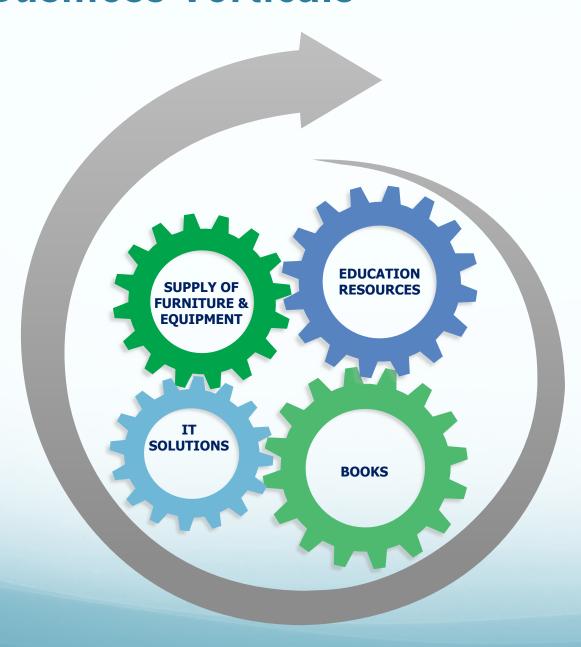
Long-term strategic partnership with leading international brands and vendors



Customer segments include nurseries, K-12 schools, higher educational institutions, libraries, and public at large

Business Verticals





Supply of furniture, fixture, & equipment

- Supply of furniture to class rooms, libraries, laboratories, auditoriums, and administrative offices
- Supply of sports equipment, and storage solutions and safety surfacing

Education resources

- This segment comprises classroom and office supplies, such as pens, pencils, calculator, and other accessories
- In addition, it includes arts & crafts supplies, instructional solutions, early childhood materials, special equipment and solutions

IT Services

- Turn Key IT Solutions
- Applications
- Policies and Procedures
- IT Outsourcing
- IT Trainings

Books

- Import and distribution of books that are noncurriculum, but library and general knowledge and intellectual materials
- Distribution channel comprises school fairs, school libraries, shopping malls, book fairs, commercial chain libraries, and online platform

Major Milestones and Key Clients



2012

Established as the procurement agent for Evolvence Education Investments (EKI), the education arm of Evolvence Group 2018

Aggressively expanded the business through increased exposure to international brands and vendors

2020

Spun off from Evolvence Group

Universal operates as an independent company

2015

Began to extend services to third party clients operating in the UAE

2019

Launched the Book business

REPTON SCHOOL



















Strategic Partners



Local Partners













International Partners









Engineering a Creative Environment







IT Services

- Turnkey IT Solutions
- Applications
- Policies and Procedures
- IT Outsourcing
- IT Training



Turnkey IT solutions

- 1. During the design stage, we look at a number of factors associated with your business:
- Business needs assessments
- Infrastructure needs
- Critical Business applications
- Reporting requirements
- Connectivity requirements
- Backup and Disaster Recovery, backup
- Data security and Data Protection
- Budgets



TurnKey IT Solutions

- 2. In the implementation stage we work toward bringing the new solution into your company with a minimum disruption of service. In this phase we perform the following services:
- Provide a project plan with "Go-live" date
- Provide Project Management to liaise with all partners and external vendors to coordinate their activities
- Stage equipment for the new environment
- Deploy the new environment
- Test all systems, applications and backup and disaster recovery procedures
- Provide installation documentation and final handover



Applications

- Mobile and web app developments
- Application Integration: App integration services enable the sharing of processes and business data among a wide range of applications in an organization.
 - On-premise application integration
 - SaaS application integration



Policies and Procedures

IT security policies are the building blocks for any organization's IT risk management, governance and compliance, and as such they need to be robust, comprehensive, practical and aligned with the business goals and needs. IT security policies set the rules and explain the procedures to follow for anything that involves information and technology. They are designed to protect your organization's information technology resources and assets.



Policies and Procedures

Some of the most essential IT security policies of any organization needs to have include:

- Backup and Disaster Recovery Policy
- Change Management Policy
- Data Encryption Policy
- Incident Response Policy
- Mobile Devices Policy
- Physical Security Policy
- Remote Access Policy
- Network Security Policy



Policies and Procedures

- While there are many resources that can help you put those policies together, the best IT security policies are the ones that are tailored to your exact business needs and specifics, and this is where UASS can help.
- Our information security experts will work closely with you to understand your business needs. We will also perform a detailed assessment of your current IT infrastructure and your organizational structure. We will then develop the IT security policy documents for the organization and establish the methods that will help to enforce those policies. And since the business and organizational needs are likely to change over time, we can support you with periodic reviews and updates of the policies.



IT Outsourcing

After witnessing the tremendous growth in the global outsourcing markets, startups and small enterprises have started using IT outsourcing to save time and effort in operation. Instead of building an entire in-house team, IT outsourcing services might be the best way for startups or non-technical businesses especially nowadays with the cloud infrastructure.



Why Companies Outsource?

- Cost or internal headcount needs to be reduced
- Business continuity
- Internal capacity underutilized



Categories of Outsourced IT Activities

- Application Support & Maintenance
- Software Development
- Infrastructure Management Services



IT Trainings

- UASS objective is to offer affordable tailored trainings of the highest quality to the clients from different backgrounds to train staff on apps installed by UASS.
- Courses will be developed and customized by UASS to meet customer needs which is not met by standard vendor courses.
- Courses can be delivered at company's head quarter or thru online tools that fits any busy schedule of the company.



Connect with us

Universal Academic Services & Supplies LLC

T: +971 4 3158100

M: +971 55 9594669

E: <u>info@universalsupplies.org</u> salah@universalsupplies.org

W: www.universalsupplies.org

P.O. Box: 122885

Dubai, UAE